



## Junior Design Sourcing Specialist - Italy (full-time)

### About Us

Pamono ([www.pamono.com](http://www.pamono.com)) is Europe's largest marketplace for unique furniture and accessories. We bring together international dealers of vintage and contemporary furniture, lighting, and accessories, granting customers instant access to hard-to-find merchandise of the highest quality. With our international team, we aim to revolutionize the online design market.

### Your Role

Pamono is currently looking for an energetic and highly motivated **full-time Junior Design Sourcing Specialist (f/m) fluent in Italian and English** to join our international team at our beautiful office in the heart of Berlin. In this position you will assist management with sourcing great design from Europe. Your responsibilities:

- Source new dealers, galleries and designers within our product categories and geographies
- Negotiate appropriate pricing structures, terms, and fulfillment methods with dealers
- Support in managing the editorial content
- Support the management with other tasks upon need

### Your Profile

- Excellent Italian and English skills both spoken and written, any additional European language is a strong plus
- 1-2 years of working experience in any business field (internships count)
- Extraverted personality, a passion for communication
- Effective negotiation skills, ability to reach out to people with diverse cultural and professional backgrounds
- You are enthusiastic, competitive, self-motivated and hands-on with a strong work ethic
- You are disciplined in your approach to daily activity planning and goal setting
- You enjoy working in a fast-paced, target-driven and team-oriented environment



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### **What We Offer**

- Dedicated international team with a flat hierarchy
- An exciting fast-paced work environment in the heart of Berlin
- Ambitious projects with a broad scope for co-decision-making
- The chance to work on a great product as it develops

Interested in the role? Please send your CV, a short motivation letter, and earliest start date to [jobs@pamono.com](mailto:jobs@pamono.com). We look forward to hearing from you!